



Power Purchase Agreements (PPA's)

5th September 2018

Location: IWEA Offices, Naas, Co. Kildare

Course Outline

The Irish power market is undergoing a period of significant change, with the introduction of a new set of market arrangements in the form of the Integrated Single Electricity Market (I-SEM).

Under I-SEM, generators will need to find a route to market for their power, and will be faced with new risks – notably, balance responsibility and imbalance costs. Power Purchase Agreements (PPAs) are a key route to market and risk management tool – particularly for renewable generators such as wind and solar.

This comprehensive course will provide a grounding in PPAs – the different contract types, their structure and key terms, risks and benefits, pricing, their current / future application in Ireland and their negotiation. We will draw on our significant experience in the PPA market to provide real world examples and insights.

Who Should Attend?

Asset owners and developers, utilities, investors, potential lenders, traders, technology suppliers, advisors.

Course Objectives

- Understand the risks and trading requirements for generators, and especially wind / solar, in Ireland
- Understand the role of a PPA in providing a route to market and managing risk
- Understand different PPA contract types, their risks and benefits
- Understand the key terms of a PPA
- Understand how a PPA is priced, on both sides of the contract
- Understand the current / future PPA market in Ireland
- Understand how to obtain and negotiate a PPA

Contact:

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Wind Skillnet

C/O IWEA

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Course Content

- Introduction to I-SEM and market risk
- Routes to market and risk management options
- PPA contract types and risks
- Key terms in a PPA contract
- PPA pricing
- Outlook for the PPA market
- How to obtain and negotiate a contract
- Conclusions / Q&A

About the Trainers

The proposed trainers for this course are Dr Mark Turner and Eamonn Boland.

Mark is a seasoned market advisor and expert in I-SEM and DS3. Mark has led Baringa's work on routes to market in the All Island market and has experience on both sides of the contracts, and with corporate PPAs. Mark is experienced in running PPA procurement processes, and in supporting parties through the negotiation process.

Eamonn Boland leads much of Baringa's transaction advisory work, and in that context has advised multiple parties on routes to market, including PPAs, across European markets. Eamonn also works with leading trading houses, utilities and PPA providers in GB and Ireland to structure novel offtake contracts.

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Date: 5th September 2018

Registration: 09:00am Start: 09:30am Finish: 5.00pm
Location: IWEA offices, Naas, Co. Kildare

Cost: Company Member : €400
 Non Company Member : €560

Trainers: Dr Mark Turner and Eamonn Boland, Baringa

I wish to reserve:
No. of Places: €

Trainee (s) Details:

Name: _____

Company (as invoice) _____

Address: _____

Email: _____

Phone: _____

Please tick your preferred method of payment. Please note payment must be received in advance of course.

Failure to give 48 hours notice of cancellation will result in loss of refund

Payment Options:

Cheque Credit Card
Invoice PO Number
Card No:
Expiry: Name: CCV no:

Please forward registration form and payment to Wind Skillnet, c/o IWEA Sycamore House, Millennium Park,

Naas, Co. Kildare OR Email: jeanette@iwea.com Tel: +353 (0) 45 899341

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